

## Message Text

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PAGE 01 STATE 079111  
ORIGIN EB-08

INFO OCT-01 EA-10 ISO-00 CAB-02 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 /034 R

DRAFTED BY EB/OA/AN:TJROESCH:JG  
APPROVED BY EB/TRA:JRATWOOD  
EA/ANP:TWAJDA  
CAB:JHORNEMAN  
EB/OA/AN:RABROWN  
EB/OA:MHSTYLES

-----013073 281820Z /47

R 281452Z MAR 78  
FM SECSTATE WASHDC  
TO AMEMBASSY CANBERRA

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E.O. 11652: N/A

TAGS: EAIR, AS

SUBJECT: CIVAIR: APPROACH TO GOA REGARDING CIVIL AVIATION  
NEGOTIATIONS

REF: STATE 63476

1. BECAUSE DEPT. FEARS INTRANSIGENT PROTECTIONIST  
POSITIONS PRESENTED BY AUSTRALIAN DELEGATION DURING CIVIL  
AVIATION TALKS IN FEBRUARY MAY BE INCORPORATED INTO  
AUSTRALIAN INTERNATIONAL AVIATION POLICY NOW UNDER REVIEW  
BY THAT GOVERNMENT, DEPT. REQUESTS AMBASSADOR TO CALL ON  
MINISTER OF TRANSPORT NIXON TO IMPRESS ON HIM NEED FOR GOA  
TO ASSUME FLEXIBLE LIBERAL POSITION IN NEXT ROUND OF  
BILATERAL NEGOTIATIONS. PURPOSE OF DEMARCHE WOULD BE TO  
ENCOURAGE GOA NOT TO ADHERE TO ITS RESTRICTIONIST POLICIES  
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PAGE 02 STATE 079111

OF PREDETERMINATION OF CAPACITY AND LIMITED DESIGNATION OF  
AIRLINES BUT TO ADOPT POLICIES WHICH WOULD EXPAND  
OPPORTUNITIES AND SUPPORT ENTRY OF CONTINENTAL AIRLINES  
INTO US-AUSTRALIAN MARKET.

2. AMBASSADOR SHOULD MAKE FOLLOWING POINTS: USG IS CON-  
CERNED BY POSITION PRESENTED BY AUSTRALIAN DELEGATION

DURING LAST ROUND OF CIVAIR TALKS. WE HOPE THAT SUCH PROTECTIONIST PRACTICES WILL NOT BE INCORPORATED INTO AUSTRALIAN INTERNATIONAL AVIATION POLICIES NOW UNDER REVIEW AND WILL NOT CHARACTERIZE GOA POSITION IN SUCCEEDING ROUND OF TALKS. ENTRY OF CONTINENTAL DOES NOT REPRESENT INSURPERABLE COMPETITIVE PROBLEM FOR QANTAS. QANTAS IS SOUND MODERN AIRLINE, CAPABLE OF COMPETING WITH BEST OF INTERNATIONAL AIRLINES. IN SPITE OF PRESENCE OF SECOND US AIRLINE IN EARLY 1970'S, QANTAS OPERATIONS HAVE GROWN STEADILY OVER PAST DECADE. USG, UNDER CURRENT ADMINISTRATION, IS STRONGLY COMMITTED TO AVIATION POLICY DESIGNED TO PROVIDE GREATEST POSSIBLE BENEFITS TO TRAVELERS AND SHIPPERS THROUGH EXPANSION OF COMPETITIVE OPPORTUNITY RATHER THAN THROUGH ECONOMIC RESTRICTIONS. (THESE POLICIES HAVE BEEN EMBODIED IN THE RECENT AIR TRANSPORT AGREEMENTS WITH BELGIUM AND THE NETHERLANDS.) USG BELIEVES ENTRY OF CONTINENTAL WOULD FURTHER THESE GOALS. HOWEVER, THESE NEW US POLICIES ARE DIAMETRICALLY OPPOSED TO THE POSITION PRESENTED BY THE AUSTRALIAN DELEGATION AT THE LATEST TALKS. THEREFORE, USG HOPES THAT GOA WILL SERIOUSLY MOVE TOWARD POLICIES COMPATIBLE WITH THOSE SUPPORTED BY USG AND WHICH WOULD PERMIT A CONTINUED EXPANDING GROWTH IN OUR BILATERAL AVIATION RELATIONS.

3. AMBASSADOR WILL FIND MORE DETAILED DESCRIPTION OF US LIMITED OFFICIAL USE

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PAGE 03 STATE 079111

INTERNATIONAL CIVIL AVIATION POLICIES IN REFTEL. COOPER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, DEMARCHE, DIPLOMATIC REPRESENTATIONS, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE079111  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** TJROESCH:JG  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780134-1102  
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**Litigation History:**  
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**Message ID:** dd3afebb-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 63476  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3180794  
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**Status:** NATIVE  
**Subject:** CIVAIR: APPROACH TO GOA REGARDING CIVIL AVIATION NEGOTIATIONS  
**TAGS:** EAIR, AS, US  
**To:** CANBERRA  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/dd3afebb-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
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